19th Annual Meeting

The Comfort Inn “On the Hill”
Hattiesburg, MS
September 15-17, 1995

Louisiana - Mississippi Christmas Tree Association
TO THE LOUISIANA - MISSISSIPPI CHRISTMAS TREE ASSOCIATION

Greetings:

As Mayor of the City of Hattiesburg, one of America’s Great Small Cities, it is indeed a pleasure and honor to have this opportunity to extend to you warm greetings.

I trust that each and every one of you will enjoy your stay as you rekindle and renew friendships. We believe you will find our climate, hospitality of our people, and facilities second to none.

Again, welcome and may you continue in this remarkable undertaking for many years to come.

With kindest regards and best wishes, I am

Sincerely,

J. Ed Morgan, Mayor
City of Hattiesburg

JEM:vt
Welcome to the 19th Annual Meeting of the LA-MS Christmas Tree Association and the Comfort Inn “On the Hill” in Hattiesburg, MS. Please express your appreciation to the exhibitors, program speakers, and tree contestants for participating in our meeting.

The Association’s “Choose and Cut Farms and Retail Lots” brochure for 1995 has been assembled and is available for you to distribute in your area. Please take several copies and distribute them to your local banks, co-ops, chambers of commerce, welcome centers, and other public places. If we each do our part, this brochure can be a key marketing tool in reaching consumers and informing them of our products. The impact of this brochure is determined primarily by our efforts to make it a success.

The following table summarizes some of the Association’s activities for the past 19 years. If you have an idea that you feel could improve and strengthen our Association, please share it with someone on the Board of Directors. A strong, active Association benefits growers and consumers.

<table>
<thead>
<tr>
<th>Year</th>
<th>Members</th>
<th>Budget $</th>
<th>Seedlings</th>
<th>President</th>
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<tr>
<td>1976</td>
<td>17</td>
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<td>0</td>
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<tr>
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<td>570</td>
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<tr>
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<td>49,776</td>
<td>Shawn Strobel</td>
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<tr>
<td>1995</td>
<td>100</td>
<td>47,370</td>
<td></td>
<td>Shawn Strobel</td>
</tr>
</tbody>
</table>
New from the Kirk Company

26" Table Top Hand Baler
and
26" Tree-Tie Netting

Because many customers want tall trees, our 26" hand baler and netting is now available for those large, hard to handle trees.

Kirk Balers and Tree-Tie Netting solve the problems of handling a fully expanded Christmas tree.

Item # 319  Model 2526 26" Table Top Hand Baler  53 lbs.  $250.00

- Your lot personnel will find it much easier to load the tree in the customer's car.
- Lot security is improved when only Tree-Tie packaged trees are permitted to leave the premises.
- Tree-Tie Netting will secure the branches and reduce the possibility of damage in transport.
- Your customer will be able to move the tree through doorways and halls without breakage.
- Once inside, your customer can conveniently mount and straighten the tree before cutting the netting.

*Item #219  26" x 2" Tree-Tie Cartridge  700 feet  28 lbs.  

- Our netting is engineered to remain pliant in any temperature or weather.
- Will not zipper or come apart.

5-35  40-75  80-110  115-300

| 3-23.00  | 22.20  | 21.40  | 20.50 |

*Sold in units of 5 cartridges only.

Note: Our netting is manufactured from recycled resin, the only such product on the market.

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Phone 601-582-7268  •  Fax 601-583-2255
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- Built for heavy-duty use
- Field proven
- Easy to use, move, and store
- The only shakers on the market that come with foot switches as standard equipment

Choose one of our five Shakee models and experience easy-to-use equipment that provides years of trouble-free service.

UNCONDITIONAL TWO-YEAR WARRANTY

And don’t forget to ask about: STUMPEE

SHAKEE

- Electric (1HP)
- Gasoline
- PTO

Litl SHAKEE

- Electric (3/4HP)

P. O. Box 1142 · Hattiesburg, MS 39403
Phone: 601-582-7268 · Fax: 601-583-2255
Call Toll Free 1-800-REL-TREE
19th Annual Meeting Exhibitors

We would like to thank all the exhibitors for attending our annual meeting and for their interest in the LA-MS CTA. Please visit the exhibit room and let them know we appreciate their attendance as well as their support of our quarterly newsletter through advertising. The exhibitors who pre-registered before the printing of this program are listed below:

**BASS TREES & SUPPLY, INC.**
Wesley Bass  
551 Delaney Robbins Road  
Columbia, MS 39429  
800-530-7218

**INTERNATIONAL PAPER**
Elaine Perdue  
Rt. 1 Box 314-A  
Buillard, TX 75757  
903-825-6101

**CENTRAL MACHINE SERVICE**
Al Jones  
Rt. 1 Box 314-A  
Buillard, TX 75757  
903-825-6101

**RUSHING NURSERY, INC.**
Ralph Rushing  
3220 Redstone Drive West  
Sciences, AL 36375  
334-649-5795

**CHRISTMAS FOREST**
Barton Bennett  
8313 O'Hara Court  
Baton Rouge, LA 70806  
504-654-0177

**EVDENS S.E. CHRISTMAS TREE SUPPLY**
Bob & Rob Eddy  
P.O. Box 1142  
Hattiesburg, MS 39401  
800-REL-TREE

**EVANS CHRISTMAS SUPPLY CO.**
Robey Evans  
7970 Zeigler Blvd  
Mobile, AL 36608  
334-633-6088

**TLE MITCHELL'S YULE STAND**
Tom Richards  
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Owensboro, KY 42301  
502-684-3081

**EDDY'S S.E. CHRISTMAS TREE SUPPLY**
Bob & Rob Eddy  
P.O. Box 1142  
Hattiesburg, MS 39401  
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---

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- GUNNAD 4-Brace Tree Stands
- KIRK Bakers, Netting and Colorants
  (Virginia Pinegreen and Super Pinegreen)
- Bags in a Box, Tree Ula, Color Books
- SHAKEY Christmas Tree Shakers
  (Single: Electric, Gas, or P.T.O. powered)

**FLOCK and FLOCK MACHINES**
- Tags, Banners, Snappy's
- Wreath and Garland Machines
- Wreath Rings and Wreath Hangers
- Sandvik Pruners and Loppers
- Tail Tree Top & Hand Pruners
- Power Trimmers & Knives

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Shipping Address: 600 w. Sooba St. - Hattiesburg, MS 39403

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**R.N. EDDY, JR.**  
**TO ORDER:** (601) 582-SANTA  
**R.N. EDDY, III**

**CALL TOLL FREE to order 1-800-REL-TREE**
19th Annual Meeting Speakers

Sen. Jim Bean, Jr.
MS State Senate, 44th Dist.
48 Sandy Hook
Hattiesburg, MS 39402

Dr. Stephen Dicke
Forestry Extension Service
1320 Seven Springs Rd.
Raymond, MS 39154

Clarke Gernon
LA-MS Nat’l Director
806 Hermitage Drive
Denham Springs, LA

Dr. Alden Main
LA-MS Board Member
12627 Parnell Ave.
Baton Rouge, LA 70815

Michael May
LA-MS Exec. Secretary
448 Lazy Acres Road
Chunky, MS 39323

Raburn May
LA-MS Board Member
596 Lazy Acres Road
Chunky, MS 39323

Ed Rawls
LA-MS Vice-President
1266 Big Four Rd.
Wiggins, MS 39577

Chip Reynolds
Sen. Trent Lott’s rep.
245 E Capital St. Suite 226
Jackson, MS 39201

Dr. Robert Parker
LA-MS Lifetime Member
1635 Hwy 12 West
Starkville, MS 39759

Kevin Steele
Former Exec. Secr.
56459 Dollar Rd
Angie, LA 70426

Bob Scott
NCTA President
4055 N. Tyler Rd
Winchita, KS 67205

Roger Smith
LA-MS Board Member
Rt 1 Box 621
Moselle, MS 39456

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Faster Growth - Higher Quality
More Salable Trees per Acre
Higher Profits

Grown specifically for Christmas Trees

Choose from three sizes:

- Quart - the economy size ............... $1.00
- Half gallon - twice the root volume ...... $1.40
- Gallon - well worth the extra cost ...... $1.75

Prices are FOB Christmas Forest
Prices higher on orders less than 50
Gallon = nurseryman’s gallon
Half Gallon = 1/2 of a nurseryman’s gallon
Quart = 1/4 of a nurseryman’s gallon (3.5” pot)
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(504) 654-0144
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CHRISTMAS TREE SUPPLY, INC.

P.O. Box 1142 - Hattiesburg, Mississippi 39403
Business Phone: (601) 582-7268
Call "TOLL FREE" To Order
1-800-REL-TREE
(1-800-735-8733)

R.N. (Bob) Eddy, JR.
(601) 255-1857

R.N. (Rob) Eddy, III
(601) 582-7418

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- All Season Long
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- Clamp Rings
- Double Rings
- Specialty Designs
- Mitchell Clamp Ring Machine

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Mitchell Metal Products, Inc.
Distributed By:

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Nineteenth Annual Meeting
Louisiana - Mississippi Christmas Tree Association
Comfort Inn “On the Hill” - Hattiesburg, MS
September 15-17, 1995

FRIDAY, SEPTEMBER 15

7:00 p.m.  Registration begins and Exhibitors continue to setup.
            Mr. Kevin Steele, Exhibit Chairman

7:30 p.m.  Board of Directors Meeting

SATURDAY, SEPTEMBER 16

7:30 a.m.  Complimentary coffee - Exhibit room

8:00 a.m.  Registration continues in Lobby
            CONTEST TREES MUST BE READY FOR JUDGING

8:30 a.m.  Morning Session Moderator: Mr. Raburn May
            Welcome and Opening Remarks - Mr. Shawn Strobel, President LA-MS CTA
            Welcome - Mayor of Hattiesburg

9:00 a.m.  An Effort to Remove the Sales Tax on Christmas Trees sold in Mississippi
            Senator Jim Bean, 44th District, MS State Senate

9:20 a.m.  EPA Standards and Requirements - Mr. Ed Rawls, Vice President LA-MS CTA

9:30 a.m.  Worker Protection Standards: Farming Under EPA Rules
            Mr. Clarke Geron, National Director, National Christmas Tree Association

10:00 a.m. Break - Visit with Exhibitors

10:30 a.m. 1995 Legislative Effects on Farming - Mr. Chip Reynolds, Representative from
            Senator Trent Lott’s office

11:30 a.m. - 1:00 p.m. Lunch - VOTE ON WREATH AND TREE CONTEST WINNERS

1:00 p.m.  Afternoon Session Moderator: Mr. Kevin Steele
            Business Meeting:
            Election of directors
            Financial report - Mr. Michael May
            National directors report - Mr. Clarke Geron

2:15 p.m.  Break - Visit with Exhibitors
2:45 p.m.  *Inventory and Appraisal of Christmas Tree Plantations*
Dr. Bob Parker, Assistant Professor of Forest Biometrics, President Resource
Consultants International, LTD., Life Member LA-MS Christmas Tree Association

3:30 p.m.  *Pricing Christmas Trees for Profit* - Tips from a panel of growers

4:30 p.m.  Adjourn

6:30 p.m.  Social by the Pool

7:15 p.m.  **BUFFET BANQUET**
Guest speaker - Mr. Bob Scott, NCTA President
Announcement of Christmas Tree Contest Winners
Door Prizes

**SUNDAY, SEPTEMBER 17**

7:00 a.m.  Non-Denominational Religious Service at the Comfort Inn

8:30 a.m.  Leave for Roger Smith's Christmas Tree Farm *(Map on rear of program)*

9:00 a.m.  Welcome and Introductions - Mr. Roger Smith, Farm Owner

9:15 a.m.  *Alternative Tree Species and Container Plants to Supplement Christmas Tree Sales* - Mr. Ed Rawls

10:00 a.m.  *When do you need to cull trees?* - Dr. Alden Main
*Fertilization* - Dr. Stephen Dicke

11:15 a.m.  *Cultural Practices of the Deodora* - Mr. Roger Smith

12:00 p.m.  Lunch

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**1995 New Members**

The Louisiana - Mississippi Christmas Tree Association welcomed four new associates to its membership roster in 1995. If you see any of the following people during this convention, please speak a word of welcome, advice, and/or encouragement to them.

- **Mitchell Crowder**
  26110 Juban Road
  Denham Springs, LA 70726
  (504) 665-8726

- **Jerry Jenkins**
  Route 3 Box 404
  West Point, MS 39773
  (601) 494-0424

- **Michael Pace**
  3299 Pleasant Grove Rd
  Ruth, MS 39662
  (601) 835-0598

- **Steve Riall**
  8039 Old Mooringsport Rd
  Shreveport, LA 71107
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JUST IN TIME FOR CHRISTMAS, 1999.

Here is what Virginia Pine Seedlings From International Paper offer you:

- Four genetic seed sources to choose from.
- Low Density Seedlings ensuring sturdy, large caliber plants that grow faster.
- Root pruned seedlings for easier planting and better survival.
- Quicker return on your investment.
- Ease in ordering, convenient pickup or UPS delivery.
- Fresh seedlings protected by our TreePack seedling box.

For more information, contact Elaine Perdue at 1-800-642-2264
or write: International Paper, Rt. 1, Box 314-A, Bullard, Texas 75757.

INTERNATIONAL PAPER
**Tim Mitchell’s**
**Since 1950**

**YULE STAND SYSTEM**

**RETAIL LOT DISPLAYS**
Stand and display your Christmas Trees in seconds by using the extremely efficient **YULE STAND SYSTEM DRILL MACHINE** and our tapered pin stands.

**CUSTOMER HOME USE**
Extra profits to be made - every tree sale is also a profitable stand sale. With our easy-on, easy-off **YULE STAND** your satisfied customers will return year after year for their straight standing drilled tree.

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**YULE STANDS**
- Small • 1/2” spike
- Medium • 9/16” spike
- Large • 9/16” spike
- 5 Qt. Water Container (fits all size stands)

**#1 SUPER DRILL MACHINE**
Uses quick release clamps to center the tapered hole in baled or unbaled tree.

**#2 DRILL MACHINE**
Uses a cone to center the tapered hole in the baled or unbaleed tree.

**YULE STANDS** display your Christmas trees in an upright position in seconds.

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**CONTACT:**
**TIM MITCHELL’S YULE STAND SYSTEM**
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602-946-7247 FAX

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Shawn Strobel  
912 Delaware St.  
Shreveport, LA 38614  
(318) 861-3710

**Vice-President**  
Ed Rawls  
1266 Big Four Road  
Wiggins, MS 39577  
(601) 928-9807

**Parliamentarian**  
T.M. Luster  
226 Luster Lane  
Clarksdale, MS 38614  
(601) 624-2204

**Exec. Secretary**  
Michael R. May  
448 Lazy Acres Road  
Chunky, MS 39323  
(601) 655-8716

**National Director**  
Clarke Gerson  
806 Hermitage Drive  
Derkham Springs, LA  
(601) 665-6535

## LOUISIANA

|-------------|-------------|-------------|
| Albert Acosta  
177 Wind N Oaks Rd  
Carriere, MS 39426  
(601) 798-9388 | Barton Bennett  
8313 O'Hara Court  
Baton Rouge, LA 70806  
(504) 654-0144 | Ben Mosley  
520 Hwy 469  
Florence, MS 39073  
(601) 845-2084 |
| Yvonne Duos  
HC 85 Box 84-D  
Oakdale, LA 71463  
(318) 335-2386 | Mike Parra  
406 Magnolia Lane  
Slidell, LA 70461  
(504) 643-7518 | Robert Eddy III  
PO Box 1142  
Hattiesburg, MS 39403  
(601) 582-7418 |
| James King  
26800 James King Rd.  
Hammond, LA 70403  
(504) 567-9670 | Reggie Pulliam  
8360 W. El Cajon Drv.  
Baton Rouge, LA 70806  
(504) 928-7081 | Raburn May  
596 Lazy Acres Road  
Chunky, MS 39323  
(601) 655-8264 |

## MISSISSIPPI

|-------------|-------------|-------------|
| Howard Thomley  
50 Heggwood Rd.  
Hattiesburg, MS 39402  
(601) 264-2743 | Wally Swedenburg  
979 S. Lebanon  
Columbus, MS 39702  
(601) 328-9140 | Roger Smith  
Rt. 1 Box 621  
Moselle, MS 39456  
(601) 582-2642 |

**DIRECTORS BY PRESIDENTIAL APPOINTMENT**

Dr. Alden Main  
Extension Service (Ret.)  
12527 Parnell Ave.  
Baton Rouge, LA 70815  
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Dr. Stephen Dicke  
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Large selection of bare root, potted and B & B stock.

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Quality, wholesale Christmas trees, roping, wreaths and boughs. With 6,000 acres of product to choose from, our quality is guaranteed to be #1.

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Fax 414-787-3696
SAMPLE BALLOT

PRESIDENT: (Vote for One)
__ Ed Rawls
Owner of SEVEN PINES FARM.
Member since 1984; Vice-President '93-'95

VICE-PRESIDENT: (Vote for One)
__ Albert Acosta
Owner of CHILDREN'S CHRISTMAS TREE
FOREST. Member since 1986. Board Member
'93-'95

1996 - 1998 DIRECTORS: (Select 2 from EACH state)

Louisiana:
__ Barton Bennett
Owner of CHRISTMAS FOREST.
Member since 1977. Board Member '93-'95.
Vice-President '84-'85; President '86-'87.

__ Kevin Steele
Owner of KMS FARMS INC.
Member since 1981. Executive Secretary '88-'94

Mississippi:
__ Wesley Bass
Owner of BASS TREES & SUPPLY, INC
Member since 1990.

__ David Guade
Owner of GREEN HILLS CHRISTMAS TREE
FARM. Member since 1986. 1995 Field Day host.

__ Howard Thomley
Owner of THOMLEY'S SANTA FOREST
Member since 1978. Board Member '81-'83,
'90-'92, '93-'95;

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• Flocking Equipment • Sales Aids
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IT'S OUR TENTH ANNIVERSARY

We can't believe it either. WOW...time sure does fly by. And have we ever changed in 10 YEARS! We have more lengths to suit every growers needs and the most comfortable backpack support system in the industry. No wonder the TRIMIT is the tree shearing system of choice by leading tree growers all across the US, Canada, Australia, England, Denmark and Germany.

4 TRIMIT SYSTEMS TO CHOOSE FROM

TRIMIT 45, 60, 75 and 87"
"Different systems/different trees"

As your trees grow, change only the TRIMIT blade lengths to accomodate their new height.

ALL TRIMIT systems are priced under $1,250.00. Interchangeable blade and handle packages start as low as $319.00. All come complete with our comfortable backpack support system.

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P.O. Box 778
Calais, Maine
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CANADA
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Fredericton, N.B.
E3B 4V9

CHANGING THE WAY YOU SHEAR YOUR TREES TODAY
SAVING YOU TIME AND MONEY

DID YOU KNOW?

By using the TRIMIT to give your trees a good shearing, 3 to 4 year's before harvest you will not only reduce your shearing costs by up to 75 % but also dramatically reduce the need to do alot of shearing in the final year or two.
The stand that NEVER FAILS!

- Made of 3/16" bolts with handles and end caps. No tools needed. Will not drill into tree trunk. Guaranteed No-Strip. Clamps tree to stand with ease.

- 1/4" thick water reservoir wall; Guaranteed not to break or leak.
- 6" x 8" water reservoir (1.25 gal. capacity) serves the heaviest trees.

- Heavy walls give maximum strength and stiffness.

- Air space under reservoir enhances stability and prevents condensation.

- Three hardened, rust-proof spikes. Tree cannot shift or twist; Easy mount, easy take-down.

- Reinforced screw holes (attach stand to plywood base for mounting even taller trees).

Low profile saves important lower branches. Stand requires only 5-1/2" trunk length.

C-144 FOR TREES UP TO 12' TALL AND 8" IN DIAMETER
C-148 FOR TREES UP TO 8' TALL AND 6" IN DIAMETER
Tapered-pin stands available for drilled trees.

MADE IN THE U.S.A.
Guaranteed against defects due to materials or workmanship.

The Premier Christmas Tree Stand
The Best Tree Stand You Can Sell.

Gunnard's commitment to quality continues after delivery, with a variety of support materials designed to ensure maximum sales:

• Bright New Packaging

• Display Tree Stump and Banner

• P.O.P. Video

• Lifetime Guarantee.
  The 4-Brace tree stand is the last stand your customers will ever have to buy. And their continued satisfaction leads to continued tree sales—year after year.

• Superior Construction. Gunnard tree stands are built with a galvanized steel base and durable supports that won't rust—and last a lifetime.

• Easy to Use. 4-Brace design allows for easy set-up, even for one person. Supports any size tree up to twelve feet tall, crooked or straight, without having to trim lower branches.

• Keeps Trees Fresh. Gunnard's two gallon pan holds enough water to keep trees fresh throughout the holiday season. A fresher tree is a better tree—and better trees mean repeat sales.

• Commercial Models. Gunnard also makes tree stands for commercial applications, with models designed for trees up to 25 feet.

Eddy's S. E. Christmas Tree Supply, Inc.
P.O. Box 1142 • Hattiesburg, MS 39403

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WANTED!

- You -

to come by and visit
BASS TREES AND SUPPLY, INC.
in the Exhibitor’s Room.

Before you buy, you owe it to yourself to compare prices.

And to all of our customers for your continuing patronage ...  
Thank you!
Smith's Tree Farm

11 Miles From Comfort Inn

[Diagram of a map showing distances and directions from Smith's Tree Farm to various locations, including To Laurel, Sanford Rd Exit, Monroe Rd Exit, To Collins/Jackson, U.S. 49, I-59, and Comfort Inn "On the Hill"]]