17th Annual Meeting

THE HOLIDAY INN SOUTHWEST
JACKSON, MS
SEPTEMBER 17, 18, 19, 1993

Louisiana - Mississippi Christmas Tree Association
The Best Christmas Tree Stand You Can Sell.

Dealer Support

Gunnard's commitment to quality continues after delivery, with a variety of support materials designed to ensure maximum sales:

- Superior Construction. Gunnard tree stands are built with a galvanized steel base and durable supports that won't rust—and last a lifetime.
- Easy to Use. 4-Brace design allows for easy set-up, even for one person. Supports any size tree up to twelve feet tall, crooked or straight, without having to trim lower branches.
- Keeps Trees Fresh. Gunnard's two gallon pan holds enough water to keep trees fresh throughout the holiday season. A fresher tree is a better tree—and better trees mean repeat sales.
- Commercial Models. Gunnard also makes tree stands for commercial applications, with models designed for trees up to 25 feet.

Eddy's S. E. Christmas Tree Supply, Inc.
P. O. Box 1142 • Hattiesburg, MS 39403
1-800-REL-TREE
17th Annual Meeting
LA-MS Christmas Tree Association

Welcome to the 17th Annual Meeting of the La-Ms Christmas Tree Association and to the Holiday Inn Southwest in Jackson, Ms. Please express your appreciation to the exhibitors, program speakers, and tree contest participants for participating in our meeting.

The 1993 brochure for Choose and Cut Farms and Retail Lots is available for you to distribute in your area. Please take several copies and distribute them to newspapers, radio and television stations, banks, chambers of commerce, welcome centers, and other public places. Remember that we are in competition with the artificial tree, not fellow growers. This brochure is one of the few pieces of literature that reaches the consumer to tell them about our product. Do your part and promote the locally grown, natural Christmas tree.

The following table summarizes some of the Association activities for the past 17 years. If you have ideas on ways to improve and strengthen the Association, please tell them to someone on the Board of Directors. A strong, active Association benefits growers and consumers. Are you taking an active or passive role in your Association?

<table>
<thead>
<tr>
<th>Year</th>
<th>Members</th>
<th>Budget</th>
<th>Seedling</th>
<th>President</th>
</tr>
</thead>
<tbody>
<tr>
<td>1976</td>
<td>17</td>
<td>0</td>
<td>0</td>
<td>Fritz Lindley</td>
</tr>
<tr>
<td>1977</td>
<td>57</td>
<td>$570</td>
<td>147,000</td>
<td>Fritz Lindley</td>
</tr>
<tr>
<td>1978</td>
<td>114</td>
<td>9,261</td>
<td>174,000</td>
<td>Edward Blake</td>
</tr>
<tr>
<td>1979</td>
<td>185</td>
<td>10,778</td>
<td>316,500</td>
<td>Edward Blake</td>
</tr>
<tr>
<td>1980</td>
<td>333</td>
<td>15,808</td>
<td>347,000</td>
<td>Robert Eddy, Jr.</td>
</tr>
<tr>
<td>1981</td>
<td>481</td>
<td>39,955</td>
<td>528,000</td>
<td>Robert Eddy, Jr.</td>
</tr>
<tr>
<td>1982</td>
<td>425</td>
<td>40,650</td>
<td>590,000</td>
<td>Wallace Swedenburg</td>
</tr>
<tr>
<td>1983</td>
<td>575</td>
<td>48,700</td>
<td>630,000</td>
<td>Wallace Swedenburg</td>
</tr>
<tr>
<td>1984</td>
<td>580</td>
<td>52,400</td>
<td>620,000</td>
<td>James King</td>
</tr>
<tr>
<td>1985</td>
<td>560</td>
<td>57,250</td>
<td>560,000</td>
<td>James King</td>
</tr>
<tr>
<td>1986</td>
<td>596</td>
<td>60,000</td>
<td>563,000</td>
<td>Barton Bennett</td>
</tr>
<tr>
<td>1987</td>
<td>515</td>
<td>75,953</td>
<td>501,480</td>
<td>Barton Bennett</td>
</tr>
<tr>
<td>1988</td>
<td>402</td>
<td>76,200</td>
<td>450,000</td>
<td>Rayburn May</td>
</tr>
<tr>
<td>1989</td>
<td>355</td>
<td>65,200</td>
<td>357,400</td>
<td>Rayburn May</td>
</tr>
<tr>
<td>1990</td>
<td>287</td>
<td>60,900</td>
<td>276,740</td>
<td>Clarke Gerroon</td>
</tr>
<tr>
<td>1991</td>
<td>253</td>
<td>50,000</td>
<td>181,000</td>
<td>Clarke Gerroon</td>
</tr>
<tr>
<td>1992</td>
<td>296</td>
<td>62,700</td>
<td>107,000</td>
<td>T. M. Luster</td>
</tr>
<tr>
<td>1993</td>
<td>130</td>
<td>40,342</td>
<td>90,480</td>
<td>T. M. Luster</td>
</tr>
</tbody>
</table>

1993 ANNUAL MEETING EXHIBITORS

We would like to thank all the exhibitors for attending our Annual Meeting and for their interest in the La-Ms Association. The exhibitors who pre-registered before the printing of this program are listed below.

INTERNATIONAL PAPER
Elane Perdue
Rt. 1, Box 314-A
Buenaev, Tx. 75757
903-825-6101

EVANS CHRISTMAS TREE CO.
Rohley Evans
7970 Zeiger Blvd.
Mobile, Al. 36608
205-633-6908

YULE FOREST
Spencer Grant
1220 Miles Mill Rd.
Stockbridge, Ga. 30281
404-957-3163

BASS TREES & SUPPLY, INC.
Westley Bass
551 Delanomy Robinson Rd.
Columbia, Me. 04129
800-530-7218

TIM MITCHELL'S YULE STAND SYSTEM
Tom Richards
3928 Greenfield Lane
Owensboro, Ky. 42301
502-684-3081

EDDY'S S. E. CHRISTMAS TREE SUPPLY
Bob & Rob Eddy
P.O. Box 9142
Hattiesburg, Ms. 35401
800-REL- TREE

FORESTRY SUPPLIERS, INC
Mike Macki
20 West Rankin St.
Jackson, Ms. 30284
601-355-5126

VELDIMA & SONS
Norman Lulle
P.O. Box 6
Forest Park, Ga. 30091
404-361-8814
EVERYTHING YOU NEED TO PRODUCE AND MARKET 
QUALITY CHRISTMAS TREES

GUNNARD 4-Brace Tree Stands
KIRK Balers, Netting and Colorants
    (Virginia Pinegreen and Super Pinegreen)
New Horizons' Christmas Tree Shakers
    (Single or Double/Electric, Gas, or P.T.O. powered)

Shearing, Spraying Equipment
    and Safety Supplies
Tip Moth Monitoring Traps
Max-Tapeners, Tape, Staples
Chinese Bamboo Stakes, All Sizes

PROVIDING PROMPT, PERSONAL SERVICE TO THE 
CHRISTMAS TREE INDUSTRY

EDDY’S SOUTHEAST 
CHRISTMAS TREE SUPPLY, INC.
Mailing Address: P.O. Box 1142 - Hattiesburg, MS 39403 - Bus. Phone (601) 582-7268

R.N. (Bob) EDDY, JR.

RealTree

INNOVATIVE PRODUCTS
FOR
CHRISTMAS TREE AND WREATH PRODUCERS

Kelco Industries
MILBRIDGE, MAINE 04658
TELEPHONE: 207-546-7541
TOLL FREE: 1-800-343-4057 IN MAINE 1-800-343-4057 OUT OF STATE
CALL OR WRITE FOR OUR CATALOGUE

KIO2 WREATH MACHINE
RED NET-TREE PACKAGING
BOW-MAKING MACHINE
CAROLINA GARLAND MACHINE
TP300 TREE PLANTER
WREATH RINGS & WIRE
RIBBON & DECORATIONS
SHEARING KNIVES & PLANTING TOOLS
CHRISTMAS TREE STANDS

WE ARE YOUR COMPLETE SUPPLIER.
ANNUAL MEETING – SPEAKERS 1993

Mr. Mike Buchart
Forest Products Marketing, Utilization, and Development
La. Dept. Of Agriculture and Forestry
P.O. Box 334
Baton Rouge, La. 70821
(504) 922-1280

Dr. Andy Ezell
Extension Forester
Mississippi State University

Dr. Zhijian Liu
Forestry Researcher
School of Forestry, Wildlife, and Fisheries,
Room 227
Louisiana State University
Baton Rouge, La. 70803
(504) 388-4214

Mr. T. M. Luster
LA-MS C.T.A. PRESIDENT
Rt. 3, Box 597-C
Clarksdale, Ms. 38614

Dr. Pat Harris
Area Extension Entomologist
Mississippi State University

Mr. Harry May
LA-MS C.T.A. BOARD OF DIRECTORS
LAZY ACRES TREE FARM
Rt. 106-B
Chunky, Ms. 39323

Mrs. Ruth Morgan
Extension Pesticides Coordinator and Assessment Specialist
Department of Entomology
Box 9661
Mississippi State, Ms. 39762
(601) 325-2085

Dr. Joseph Fox
Area Extension Pathologist
Mississippi State University

Mr. Clarke Gemon
LA-MS C.T.A. PARLIAMENTARIAN
SHADY POND TREE FARM
8016 Hermitage Dr.
Denham Springs, La. 70726

EVANS
CHRISTMAS TREE COMPANY
7970 Ziegler Blvd.
Mobile, Alabama 36608

Our Service and Personal Attention Are Your Best Value
- Kirk Balers, Netting
- Colorant (Virginia Pinegreen) (Super Pinegreen)
- Tree Shakers
- Flagging
- Tags
- Wood stands
- Pin Stands
- Water Bowls
- Flock, Flock Equipment
- Signs, Banners
- Fire Retardant

Toll Free
1-800-832-4521
FAX: 205-633-6840
(205) 633-6008
HOLIDAY SALES INC.

SNOW FLOCKING

helps you do things right!

EDDY'S SOUTHEAST
CHRISTMAS TREE SUPPLY, INC.
P.O. Box 1142 - Hattiesburg, Mississippi 39403
Business Phone: (601) 582-7268
Call "TOLL FREE" To Order
1-800-REL-TREE
(1-800-735-8733)
R.N. (Bob) Eddy, JR.
(601) 255-1857

R.N. (Rob) Eddy, III
(601) 582-7418

EVERYTHING YOU NEED TO PRODUCE AND MARKET QUALITY CHRISTMAS TREES
49 South for 7 miles to Florence, at light turn left go 1 1/2 miles, 2nd house on right past high school.
YULE STAND SYSTEM

RETAIL LOT DISPLAYS
Stand and display your Christmas Trees in seconds by using the extremely efficient YULE STAND SYSTEM DRILL MACHINE and our tapered pin stands.

CUSTOMER HOME USE
Extra profits to be made - every tree sale is also a profitable stand sale. With our easy-on, easy-off YULE STAND your satisfied customers will return year after year for their straight standing drilled tree.

<table>
<thead>
<tr>
<th>STAND</th>
<th>LEG SPAN</th>
<th>TREE SIZE</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small</td>
<td>18&quot;</td>
<td>2-5 Ft.</td>
<td>$2.00</td>
</tr>
<tr>
<td>Medium</td>
<td>36&quot;</td>
<td>5-9 Ft.</td>
<td>$2.65</td>
</tr>
<tr>
<td>Large</td>
<td>48&quot;</td>
<td>9-12 Ft.</td>
<td>$4.75</td>
</tr>
<tr>
<td>5 Qt. Water Container (fits all size stands)</td>
<td></td>
<td></td>
<td>$2.25</td>
</tr>
</tbody>
</table>

Prices F.O.B. Scottsdale, AZ

#1 SUPER DRILL MACHINE
Uses quick release clamps to center the tapered hole in baled or unbaled tree. $795.00

YULE STANDS display your Christmas trees in an upright position in seconds.

CONTACT:
TIM MITCHELL
6437 East Exeter
Scottsdale, Arizona 85251
602-946-2434

#2 DRILL MACHINE
Uses a cone to center the tapered hole in the baled or unbaled tree. $400.00

* Rental available on Drill Machines with option to buy.
AFTER 10 YEARS
THE YULE TRIMMER
HAS PROVEN TO BE
THE CADILLAC OF TRIMMERS.
THE NEXT TIME YOU TRIM, DON'T CARRY THE TRIMMER - DRIVE A YULE TRIMMER.

Very easy to operate - Convenient high quality trimming.
Plan on 300 trees per hour - hour after hour.
Great for large or small growers - Excellent safety record.
Price of $4200.00. With these trim rates gives lower cost per tree.
Self-propelled - adjustable speed.
4-cycle gasoline engine near ground level for less noise.
Dependable belt-driven rotary cutters.
Trims up to 8 ft. trees - Extra extension available up to 10 feet.
The thin high-speed Swedish steel blades give clean cuts to promote maximum budding.
The Yule Trimmer is bought for its productivity and labor-saving, but owners find that the improved quality of their trees is of even greater importance.

THE YULE
BASAL TREE TRIMMER

• This machine mows your field and trims the sagging branches of your trees at the same time.
• Even though you have basal pruned the young trees earlier, when mature they usually have outer limbs hanging down - sometimes to the ground.
• The Yule Basal Trimmer will neatly trim these and completely clear your field of weeds and grass.
• The result is a neatly cleaned field like you have never had before.
• You can either go around each tree or go lengthwise and crosswise which is faster.
• It has been proven that customers pick these basal trimmed trees everytime if given a choice.
• The Yule Basal Trimmer has a belt driven swinging blade rotary cutter mounted on a modified, self-propelled Yazoo mower.
• The price is $1900 with solid rubber tires, extra set of belts and interchangeable slow-speed drivers.

YULE FOREST
1220 Millers Mill Road - Stockbridge, GA 32081
404-957-3165 or 404-954-9356
Seventeenth Annual Meeting
LA-MS CHRISTMAS TREE ASSOCIATION
Holiday Inn Southwest
Jackson, Ms.
September 17-19, 1993

FRIDAY, SEPTEMBER 17

7:00 p.m. Registration begins and Exhibitors continue to setup. Mrs. Beverly Steele, Registration Chairperson; Mr. Edmond Rawls, Exhibit Chairman

8:00 p.m. Board of Directors Meeting

SATURDAY, SEPTEMBER 18

7:00 a.m. Complimentary Coffee - Exhibit Room

8:00 a.m. Registration continues in Lobby
CONTEST TREES MUST BE READY FOR JUDGING

8:30 a.m. Morning Session Moderator: Mr. Harry May
Welcome and Opening Remarks - President T. M. Luster
Introduction of Officers, Directors and Nominees

9:00 a.m. Department Activities of Christmas Tree Promotion and Legislation - Mr. Mike Buchart, Forest Products Marketing, Utilization, and Development, La. Department of Agriculture and Forestry

9:30 a.m. New Pesticide Application and Worker Safety Regulations - Mrs. Ruth Morgan, Extension Pesticides Coordinator and Pesticide Impact Assessment Specialist, Entomology Department, Mississippi State University

10:00 a.m. COFFEE BREAK (Compliments of Our Exhibitors - Exhibit Room)

10:20 a.m. Security and Your Christmas Tree Farm - Mr. Tom Trahan, Chief Enforcement Officer, La. Office of Forestry

10:50 a.m. Good News on Controlling Pine Shoot Blight - It Can Be Done! Dr. Ken Whitman, Extension Plant Pathologist, L.S.U.

11:10 a.m. New Christmas Tree Research Update - Screening New Species and Using ABA to Stop Foliage Drying, Dr. Zhijun Liu, Forestry Researcher, Louisiana State University

11:30 a.m. Lunch - on your own - Vote on Contest Trees and Wreaths
1:00 p.m. Association Business Meeting - Moderator, Mr. T. Luster
Association Affairs - Mr. T. Luster
Vote for Officers and Directors
Vote Tally - Mr. J. D. Antley, Mr. Roger Smith, Mr. Albert Acosta
Financial and Business Office report - Mr. Kevin Steele
National Directors report - Mr. Reggie Pulliam
National Farm Tour report - Mr. Clarke Gemon
Open Floor for the Nominations for the Office of National Director
Report results of Vote for Officers and Directors

2:20 p.m. COFFEE BREAK (Compliments of Our Exhibitors - Exhibit Room)

2:40 p.m. Growing Deodor Cedar - The Secrets of Mr. Howard Thomley

3:00 p.m. Christmas Tree Production in the 1990's Market - Including Leyland Cypress - Mr. Bill Murray, Consultant and Past President of National Christmas Tree Association

4:30 p.m. Adjourn

6:00 p.m. Social in the lobby

7:00 p.m. BUFFET BANQUET
Announcement of Christmas Tree Contest Winners
Drawing of Door Prizes
Guest Entertainer - Pruitt Calvert

SUNDAY, SEPTEMBER 19

7:00 a.m. Non-Denominational Religious Service in the Holiday Inn
Complimentary Coffee - Exhibit Room

8:15 a.m. Leave for Santa's Choice Tree Farm

9:00 a.m. Introduction and Welcome - Mr. Ben Mosley - Owner and Operator of Santa's Choice Tree Farm
Moderator - Mr. Roger Smith

9:30 a.m. Common Weeds and Herbicide Recommendations - Dr. Andy Ezell, Extension Forester, Mississippi State University

10:15 a.m. Christmas Tree Insects and Control Recommendations - Dr. Pat Harris, Area Extension Entomologist, Mississippi State University

11:00 a.m. Trouble Shooting Diseases in Christmas Trees - Dr. Joseph Fox, Area Extension Pathologist, Mississippi State University

11:45 a.m. LUNCH

1:00 p.m. Adjourn - See you next year in Pearl River, La.
SAMPLE BALLOT
1994 Officers, 1994-1996 Directors

OFFICERS

President:
Shawn Strobel - Shreveport, La.
Owner of GREEN NEEDLES TREE FARM;
A member since 1984; On Board of Directors since 1989.
Vice-President - 1992-93

Vice-President:
Edmond Rawls - Wiggins, Ms.
Owner of SEVEN PINES FARM;
A member since 1984; On Board of Directors since 1990-93,
Exhibit Chairman, annual meeting 1991-1993.

DIRECTORS
(Select 2 from EACH state)

Louisiana:
J. D. Antley
West Monroe
Owner of CHERRY HILL TREE FARM;
member since 1978, past member of the Board of Directors 1984-86.
Presently serving on Board of Directors and seeking reelection.

Mississippi:
Roy Eddy
Hattiesburg
Co-owner of EDDY'S TREE FARM; member since 1976; co-owner of Eddy's S.E. Christmas Tree Supply; member of the Board of Directors 1989-90.
Presently serving on Board of Directors and seeking reelection.

Mike Para
Slidell
Presently serving on Board of Directors and seeking reelection.

Wailey
Swedenburg
Columbus
Owner of SWEDENBURG'S TREE FARM; member since 1977; served on Board of Directors 1980-82; served as president from 1982-83.

Yvonne Duos
Oakdale
Owner of DUOS FARM; member since 1983.

Veldsma & Sons, Inc.

For All Your Christmas Tree Needs...

Wreath Making Supplies • Christmas Tree
Display Systems • Tree Netting • Baling Twine •
Flagging Tape • Gloves • Rain Gear • Boots •
Sprayers • Shearing Knives • Flocking
Equipment • Sales Aids • And More...

Call For Your Free Catalog, Toll Free 1-800-458-7919
Or Write: P.O. Box 6 / Forest Park / Ga / 30051
KIMBERLY-CLARK TREE NURSERY

is pleased to announce the acquisition of a new Alabama Superior Tree Nursery with sandy soils and state-of-the-art equipment. This is a major commitment to producing the best Virginia Pine Seedlings available in the South.

Christmas tree seedling benefits will include:

- Family (clonal) propagation
- Morphologically Improved Seedlings (due to precision sowing and low-density seedlings)
- Faster and more convenient lifting and delivery.

In addition we have grafted an advanced generation seed orchard and significant production will be realized in the future.

For further information about Kimberly-Clark Superior Virginia Pine call (205) 572-2355.
OFFICERS AND DIRECTORS
1993
OFFICERS

President
T. M. Luster
Rt. 3, Box 597-C
Clarksdale, MS 38614
601-624-2204

Vice-President
Shawn Strobel
824 Linden
Shreveport, LA 70726
318-861-3710

Executive Secretary
Kevin M. Steele
Route 2, Box 325
Angie, LA 70426
504-848-5133

Parliamentarian
Clarke J. Cernon
8016 Hermitage Drive
Denham Springs, LA 71104
504-665-6535

National Director
Reggie Pulliam
8360 W. El Cajon Dr.
Baton Rouge, LA 70815
504-928-7081

BOARD OF DIRECTORS

LOUISIANA
1991-  J. D. Antley
1993  426 Alonzo Rd.
West Monroe, La. 71291
318-396-2495

1992-  Sonie Milon
1994  2906 Hwy. 457
Alexandria, La. 71302
318-442-0026

1993-  Albert Acosta
1995  P. O. Box 586
St. Bernard, La. 70085
504-682-3315

1995-  Barton Bennett
8313 O’Hare Court
Baton Rouge, LA 70806
504-654-0144

MISSISSIPPI
1991-  Robert N. Eddy, III
1993  P. O. Box 1142
Hattiesburg, Ms. 39403
601-582-7418

1992-  Harry May
1994  Rt. 1, Box 100-B
Chunky, Ms. 39323
601-655-8254

1993-  Edmond Rawls
1995  Rt. 1, Box 172-B
Perkinston, Ms. 39573
601-928-9807

DIRECTORS BY PRESIDENTIAL APPOINTMENT

Dr. Alden Main
Extension Service/Knapp Hall
Louisiana State University
Baton Rouge, LA 70803
304-388-4087

Dr. Steve Dicke
Forestry Extension
1320 Seven Springs Rd.
Raymond, MS 39154
601-857-2284 W
601-956-3583 H

Dr. Zhijun Liu
Research Forester
School of Forestry, Wildlife and Fisheries, Room 227
Louisiana State University
Baton Rouge, LA 70803
504-388-4214
IT'S OUR TENTH ANNIVERSARY

We can't believe it either. WOW...time sure does fly by. And have we ever changed in 10 YEARS! We have more lengths to suit every growers needs and the most comfortable backpack support system in the industry. No wonder the TRIMIT is the tree shearing system of choice by leading tree growers all across the US, Canada, Australia, England, Denmark and Germany.

4 TRIMIT SYSTEMS TO CHOOSE FROM

TRIMIT 45, 60, 75 and 87"
"Different systems/different trees"

As your trees grow, change only the TRIMIT blade lengths to accommodate their new height.

ALL TRIMIT systems are priced under $1,250.00. Interchangeable blade and handle packages start as low as $319.00. All come complete with our comfortable back pack support system.

CALL US FIRST!!!

ALL AROUND
TRIMIT
THE WORLD

USA
P.O. Box 778
Calais, Maine
04619

CANADA
196 Norfolk Dr.
Fredericton, N.B.
E3B 4V9

CHANGING THE WAY YOU SHEAR YOUR TREES TODAY
SAVING YOU TIME AND MONEY

DID YOU KNOW?

By using the TRIMIT to give your trees a good shearing, 3 to 4 year's before harvest you will not only reduce your shearing costs by up to 75% but also dramatically reduce the need to do a lot of shearing in the final year or two.

Eddy's Southeast Christmas Tree Supply, Inc.
P.O.Box 1142
Hattiesburg, MS 39403-1142
Phone: (800) REL-TREE
       (501) 582-7268
JUST IN TIME FOR CHRISTMAS, 1996

International Paper's Virginia Pine Seedlings Provide You:

- Three genetic seed sources to choose from.
- Low Density Seedlings ensuring sturdy, large caliper plants that grow faster.
- Root pruned seedlings for easier planting and better survival.
- Quicker return on your investment.
- Ease in ordering, convenient pickup or UPS delivery.
- Fresh seedlings protected by our TreePack seedling box.

Seedlings sell for $32.50 per box of 500 F.O.B. Nursery.

For more information contact Elaine Perdue at 1-800-642-2264 or write: International Paper, Rt. 1, Box 314-A, Bullard, Texas 75757.
Selling a Quality Tree is Only a Good Beginning...

Kirk retail products turn Christmas trees into a complete product line. We provide add-on profit opportunities to match all of your customers' needs.

- Customers will leave your lot with a neatly bundled and easily transportable tree with the Kirk Baler and Tree-Tie Netting.
- Kirk Tree Life will keep their Christmas tree fresh and enjoyable throughout the holiday season.
- Kirk Removal Bags will take the mess out of tree disposal at season's end.

For more information on Tree-Tie, Tree Life, Removal Bags, and other company products, contact a representative of the Kirk Company.

EDDY'S SOUTHEAST
CHRISTMAS TREE SUPPLY, INC.
P.O. Box 1142
Hattiesburg, MS 39403
Phone: (800) 735-3733
(601) 582-7416

The KIRK Company
Grower Products Division
Route 3, Box 500
Wautoma, WI 54982
Phone: (800) 252-KIRK
(414) 787-3317
FAX: (414) 787-3509

The KIRK Company
P.O. Box 1597
Tacoma, WA 98401-1597
(206) 627-2133
FAX: (206) 627-8430
1-800-426-8482
The Only Clamp Machine
That Closes And Flattens The
Clamp In 1 Step!!

" The WREATHMASTER!" 

Its Features Are:
★ A center guide slot to ensure equal force on both jaws
★ Offset pedal helps prevent fatigue
★ Incorporates a secondary function (top head) which activates in the same step as that of the standard clamp machine

Advantages:
★ Flattens the clips, eliminating any hammer use
★ Easy to instruct beginners on
★ Reduces the time it takes to make a better wreath
★ It will pay for itself many times over through:
  - More Production
  - Less time wasted
  - Less fatigue
  - Better profits

(PATENT PENDING)

Introductory Price $169.00 each

AVAILABLE FOR THE 1993 WREATH SEASON!

Evergreen Productions
A Division of Maple Ridge Evergreen Supply
9528 Bolton Road
Posen, MI 49776

We offer all wreath making supplies.

CALL TODAY!
Ph. 1-800-968-XMAS
NOW for '93 from the "SHAKEE" people

**Li'l SHAKEE**

* Same high quality as all our products.
* Designed specifically to meet the needs of retailers and choose & cut operators.
* Handles for easy moving - square shape - easier to store.
* Heavy duty 3/4 TEFC electric motor with automatic reset - comes with foot switch.
* Priced so ANYONE can afford it - and is UPSable.
* 2 years warranty on all of our "SHAKEES"!

**Original SHAKEE**

* Built extra heavy for heavy duty service.
* Angled cone cleans trees quicker.
* Large heavy duty 1 HP TEFC electric motor with automatic reset.

**Keeps on shaking - year after year after year!**

4 Models to choose from:
Gasoline * Hydraulic * Electric * PTO

And Don't Forget

**STUMPEE**

He doesn't shake - but sure can cut Christmas tree stumps off at ground level, shred brush, and do lots of heavy duty mowing.

***************

Since there isn't enough space to tell you everything you want to know about our products, please call or write for more information:
(800) REL-TREE
EDDY'S SOUTHEAST CHRISTMAS TREE SUPPLY
P.O. Box 1142
Hattiesburg, MS 39403
SAJE MAKES SHEARING EASY

SHEAR 3,000 TREES PER DAY WITH THE SAJE-SHEAR MODEL HE2 AND MODEL HE2-A.

- Cut shearing costs by as much as 80%
- Possible reduced insurance costs
- Provides symmetrical and conical shape EVERY time
- Easily handled by ANY operator with no experience
- Engine mounted on backpack frame for lateral balance eliminates arm fatigue and minimizes body fatigue
- Double reciprocating 96" long blades are self-sharpening
- Uses gasoline powered 31cc engine made by Tecumseh
- Runs 1½ hours without refueling
- Total weight of pack and blades is 39 pounds
- $1487 FOB Salem, Oregon

SAJE-SHEAR HE2  SAJE-SHEAR 60" TOPPER

SAJE, INC.  BASS TREES & SUPPLY CO., INC.
6392 Portland Rd. NE  551 Delancey-Robbins Road, Columbia, MS 39429
Salem, OR  97365  (601) 736-2231 - 1-800-530-7218 For Orders
1-800-354-4565

★ Round-up Herbicide 2 1/2 Gallon Jug ........................................... $134.95
★ Felco 2 Hand Pruner ........................................................................ 26.95
★ Cleary Super Greenzit ................................................................. per gallon 12.95
★ Cleary Virginia Pine Greenzit ....................................................... per gallon 13.95

Other Retail Supplies from Bass Trees & Supply Co., Inc.
- Woodacre®
- Hand Pruners
- Saws
- Bamboo Stakes
- Tree Colorant
- Shearing Knives
- Tree Stands
- Complete Line of Chemicals
- Seedlings (Bare Root & Containerized)
- Tip Molt Monitoring Traps
- Flagging
- Disposable Tree Bags