Ninth Annual Meeting

September 21 and 22, 1985
University of Southern Mississippi
Hattiesburg, Mississippi

Louisiana - Mississippi
Christmas Tree Association
Kirk Tree Tie Plastic Netting

The Shape

that protects Christmas trees against costly damage from field to the retail lot to the customer.

The Shape

doesn’t zipper or come apart.

The Shape

that remains pliant in any temperature or weather.

The Shape

that’s faster in the field in any kind of weather and eliminates hand tying labor.

Christmas Tree Colorants

Needlehold

Needlehold is a liquid-hydrostatic sealer that when diluted with water and sprayed on spruce trees forms a colorless-durable film that helps prevent water loss through transpiration. Needlehold is not toxic to trees and will not deter future growth if the trees are sprayed in the field and left uncultivated. Dilute one gallon of Needlehold with two gallons of water and spray the trees thoroughly. This application should be made in the field before cutting. Needlehold for needle retention should be sprayed in temperatures over 40°F. Do not spray if trees are wet or affected by frost or rain.

SOLD IN 5-GALLON CONTAINERS AND PRICED BY THE GALLON.

ITEM NO. 505

Super Pinegreen

Super Pinegreen is a richer Pinegreen colorant and is what the name implies—a Super Pinegreen. Super Pinegreen is an easy-to-spray water-soluble concentrated green colorant that when mixed with water and sprayed on Christmas Trees will produce an attractive natural green to trees that are subject to discoloration.

After the spray dries, the tree is coated with a colorfast film that will not wash off, wear off or fade in sunlight, and is harmless to trees. It is safe to use, and after it is applied it shows no harm to children or pets.

Dilution of one gallon of Super Pinegreen in 30 gallons of water has proven satisfactory, however, this may be altered to gain the intensity of green coloration desired by the user. Early application is recommended while the trees are still green in the field, and before any danger of frost or yellowing.

SOLD IN 5-GALLON CONTAINERS AND PRICED BY THE GALLON.

ITEM NO. 504

Balers from Kirk

18" and 20"

We have done wondrous things to this already proven baler. We have reduced the bell size—this makes it more efficient and easier to pull trees through. We have reduced the weight and, at the same time, improved its strength. While these two improvements work toward a stronger, more efficient baler, they also allow less shipping weight, thus cutting your freight cost and delivery time. One of the most important new features is the finish inside and out. A brand new, hard-as-glass finish that cuts the friction, so that all trees pull through easier. Better looks, lighter weight, better efficiency, stronger, and perhaps most importantly, a better baler at the same price.

tree life

Christmas Tree preservative

by Christmas Tree People

Tree Life is a scientifically formulated product which extends the life and beauty of Christmas trees. Simply mix with tap water.

COMES IN TWO PACKS.

ITEM 600 — 100 pk/cs

ITEM 602 — 250 pk/cs
Association Affairs and History

The La.-Ms. Christmas Tree Association was officially organized as the La.-Ms. Christmas Tree Growers' Association in December, 1976 in Jackson, Ms. from a group of 17 growers. A prior meeting was held on the LSU campus in Baton Rouge to discuss the need for an association and the latest cultural practice recommendations. Our Association has grown from 17 members in 1976 to over 600 in 1985. We are the third largest Christmas tree association in the Nation.

Our Association was granted a Mississippi Charter of Incorporation as an agricultural association with 25 charter members in late December, 1976, and a Louisiana Charter in April, 1977. The first annual meeting was held September 17, 1977, in Hattiesburg, Ms., with approximately 93 people attending. The Eighth Annual Meeting was held September 22-23, 1984, in Hammond, LA, with approximately 300 in attendance. Fritz G. Lindley was the first president of our Association (1976-77) and he has been succeeded by Edward L. Blake (1978-79), Robert N. Eddy, Jr. (1980-81), Wallace Swedenburg (1982-83), and James L. King (1984-present).

The La.-Ms. Christmas Tree Association (the word Growers' removed by referendum in 1983) is composed of individual growers, wholesale and retail buyers, equipment and chemical suppliers, and many other associated business people. In case you're wondering about the annual meeting schedule, our annual meetings are hosted by Louisiana in even-numbered years and by Mississippi in odd-numbered years.

Your Association is now a growing business with an executive secretary and a business office to serve your needs. The Business Office was officially established on July 1, 1981, by vote of the Board of Directors. The duties and responsibilities of the Business Office are contained in a legal contract that is renewed and negotiated on an annual basis. Resource Consulting International, Ltd. of Starkville, Ms., provides all office space, equipment, and staff and is paid on a per-member basis. Association affairs have increased to the point that we must keep all membership, accounting, and seeding order records on a microcomputer. If you are in the Starkville area, come by and see the operation of your Business Office.

As you can see from the 1985 Budget your Association is a small corporation with lots of expenses and only a limited amount of income. Your $20 membership provides the majority of the income to run the Business Office and provide member services. I realize that you would like to have more services, especially in the area of marketing and promoting local grown trees, but these activities take more money than we can generate with a $20 membership. Please let your Board of Directors know the types of services you would like the Association to offer. For your information, our membership dues are the lowest of any association in the Nation.

The Business Office is open Monday-Friday from 7:30 a.m. to 5:00 p.m. to provide you with assistance and information. As most of you know, my wife Kathie maintains the Association records and conducts most of the daily business activities. She is the executive secretary to the executive secretary, so don't hesitate to communicate with her.

Don't forget that your County Agent is a valuable source of assistance and information. He has the backup of Extension Specialist at LSU and MSU. Please let me or your Board know how we can better serve your needs. Relax and enjoy the Annual Meeting... don't forget to learn something during the meeting.

Dr. Robert C. Parker
Executive Secretary

---

1985 BUDGET

<table>
<thead>
<tr>
<th>SOURCE OF INCOME/COST</th>
<th>1985 BUDGET</th>
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<tr>
<td>INCOMES:</td>
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<tr>
<td>Membership Dues</td>
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<td>Seedling Sales</td>
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<tr>
<td>Annual Meeting Receipts</td>
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<td>TOTAL COST</td>
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Net Income Over Cost: $2,670.00
NINTH ANNUAL MEETING
La.-Ms. Christmas Tree Association
University of Southern Mississippi
CBA Building
Hattiesburg, Mississippi
September 21-22, 1985

FRIDAY, SEPTEMBER 20
7:00 p.m. Pre-registration begins
          Exhibit space open for setup
8:00 p.m. Board of Directors Meeting

SATURDAY, SEPTEMBER 21
8:00 a.m. Load busses at CBA Building, No Cars allowed.
          Christmas Trees for contest must be ready.
8:30 a.m. Field Sessions at Howard Thomley Farm
          ★★★ = Sessions repeated at 8:30, 9:15, 10:00 and 10:45
          ☆☆☆ = Sessions run continuously
          ★★★ Flocking, Mounting, Retailing Trees
          Mr. Howard Thomley, Mr. Bob Eddy, and Mr. L. C. Baldwin
          ★★★ Hand Shearing, Pruning, and Cultural Practices
          Dr. Alden Main and Dr. Robert Parker
          ★★★ Grading, Marketing, Harvesting
          Mr. Leonard Mixon and Mr. Donnie Robertson
          ★★★ Calibration, Pressures, Nozzles, Stickers/Spreaders
          Dr. Wayne Houston and Mr. Mickey Lowasney
          ☆☆☆ Machine Shearing
          ☆☆☆ Exhibitor Demonstrations
11:30 a.m. Load Busses for Kamper Park
11:45 a.m. Lunch at Kamper Park, East Hardy Avenue
12:45 p.m. Load Busses for CBA Building

POPULAR VOTE ON CHRISTMAS TREES by State and Place

1:00 p.m. GENERAL SESSION — Room 116
          Market Outlook and Operation Real Tree
          Mr. Eldon Weber — National CTA
          New Taxation Legislation
          Mr. Eldon Weber — National CTA
          Current Research
          Dr. Alden Main — LSU

2:30 p.m. CONCURRENT SESSIONS (repeated at 2:30, 3:30 and 4:30)
          Making and Marketing Byproducts (wreaths, etc.)
          Mr. Fred Kohl, Mrs. Shirley May and Mrs. Carolyn Swedenburg
          Pesticide Recommendations and Practices
          Dr. Pat Cobb, Dr. Wayne Houston and Dr. Don Blasingame
          Record Keeping and Taxation
          Dr. Robert Parker and Mr. Reggie Pulliam
          Marketing, Advertising, etc.
          Mr. Eldon Weber and Mr. Craig Collier

5:30 p.m. Adjourn
6:30 p.m. Social and Catfish Cookout at Community Center
SUNDAY, September 22

8:00 a.m.  Non-denominational Religious Service at Campus Chapel
           Rev. James B. Taylor, Pastor of Holy Rosary Church, Hattiesburg, MS

9:00 a.m.  Association Business Meeting (Elections, Contest)
           National Association Slide Program

10:00 a.m. General Session
           Judging Quality Trees — Contest entries
           — Judges evaluations
           Using Operation Real Tree films and promotional materials
           Panel Discussions
           Cultural Practices
           Marketing

ANNUAL MEETING SPEAKERS 1985

L. C. Baldwin
P. O. Box 1-609
Montrose, AL 36559
205-626-1390

Dr. Don Blasingame
Extension Plant Pathologist
P. O. Box 5426
Mississippi State, MS 39762
601-325-2144

Dr. Pat Cobb
Extension Entomologist
Auburn University
Auburn, AL 36830
205-826-4940

Craig Collier
8542 Fordham Court
New Orleans, LA 70127
504-246-3994

Bob Eddy, Jr.
6813 Oahu Court
Bay St. Louis, MS 39520
601-255-1857

Dr. Wayne Houston
Extension Agronomist
P. O. Box 5426
Mississippi State, MS 39762
601-325-3430

Fred Kohl
647 E. Scenic Drive
Pass Christian, MS 39571
601-452-7315

Mickey Lowasney
8447 Beechwood Court
New Orleans, LA 70127
504-246-4520

Dr. Alden Main
Extension Forestry
LSU, Knapp Hall
Baton Rouge, LA 70803
504-388-4087

Shirley May
Route 1, Box 100-B
Chunky, MS 39323
601-655-8264

Leonard Mixon
USDA
P. O. Box 44456
Baton Rouge, LA 70804
504-925-3774

Dr. Robert C. Parker
Executive Secretary
Route 2, Box 706
Starkville, MS 39759
601-323-3896

Reggie Pulliam
8360 W. El Cajon Drive
Baton Rouge, LA 70815
504-925-2837

Donnie Robertson
Farmers Market, USDA
P. O. Box 1609
Jackson, MS 39205
601-354-6573

Carolyn Swedenburg
Route 4, Box 6
Columbus, MS 39701
601-328-9140

Howard Thomley
Route 14, Box 655
Hattiesburg, MS 39401
601-485-9523

Eldon Weber
National Association President
611 East Wells Street
Milwaukee, WI 53202-6410
414-276-6410
You Cannot Afford To Be Without the 

Yule Trimmer

Efficient — Easy to operate
Trims 5-8 trees per minute
2000-3000 trees per day is normal
Price of $3750. With these trim rates
gives lowest cost per tree,
Self propelled-adjustable speed
Not affected by uneven or hilly ground
One wheel balanced design utilizes its
walk behind feature and maneuverability
to give the finest precision shearing. Up
hill and down it maintains the same cut-
ting angle and steady non-stop rate
You walk at slow 2 mph pace applying
very little force to guide trimmer
4-cycle gasoline engine
Dependable belt driven rotary cutters
Trims up to 8 ft. trees
Belts and cutters shielded from operator
Safety shut-off grip on right handle-bar
Low maintenance design shears more
trees week after week
The thin high speed Swedish steel blades
give clean cuts to promote maximum
budding

The Yule Trimmer is bought for its productivity and labor saving
but owners find that the improved quality of their trees is of even
greater importance.

YULE FOREST
1220 Millers Mill Road
Stockbridge, GA 30281
404-957-3165
STANDING ASSOCIATION COMMITTEES 1985

FINANCIAL/BUDGET COMMITTEE: Bill Pippin – 318-322-0651, Co: Barton Bennett – 504-927-3500
1. Direct formulation of budget items in response to Association objectives/programs.
2. Initiate and/or direct ways of obtaining money for budget items.
4. Approval of non-budget expenses.
5. Annual audit of Business office records.

PROJECT and ACTIVITIES COMMITTEE: Alden Main – 504-388-4087
1. Establish priorities for annual projects and activities.
2. Establish long term activities/projects.
3. Obtain needs and priorities of members.
4. Appoint and supervise activities of needed committees.

ANNUAL MEETING COMMITTEE: Harry May – 601-485-9523
1. Plan annual meeting activities.
2. Appoint and supervise committees.

RESEARCH and DEVELOPMENT COMMITTEE: Alden Main – 504-388-4087, Co: Bill Elam – 601-325-2046
Co: Dr. Tony Hu – 504-388-4131
1. Promote research.
2. Monitor new research results.

1. Develop and conduct programs to promote natural Christmas Trees.
3. Arrange and publicize placement of local trees in public places (Governor’s Office, etc.)

SEEDLING SALES COMMITTEE: Business Office – 601-323-3896
1. Locate and purchase annual seedlings.
2. Develop long range plans to meet seedling demands of Association.
3. Coordinate and supervise disbursement of annual purchase.
4. Work with public and private organizations to develop long range sources.
5. Seed source development.

1. Develop guidelines/standards for Association involvement in market and grading.
2. Initiate specific activities to serve needs of members.
3. Establish a grievance and arbitration committee to work with buyer and seller in case of a disagreement.
4. Provide growers/sellers with sample contracts and guidelines.
5. Maintain information about buyers and sellers credibility; records of transactions results only — release by one party only.

MEMBER SERVICES COMMITTEE: Norm Katz – 504-839-5243
1. Define type and scope of member services.
2. Establish dues structure.
3. Establish equipment needs, etc.
4. Newsletter

LEGISLATIVE AFFAIRS COMMITTEE: Reggie Pullman – 504-925-2837
2. Develop programs/activities to promote appropriate legislation at State and National levels.
3. Monitor regulation/laws that affect our industry.

SUGGESTED IMPLEMENTATION:
1. Appoint committee to define committee structure, functions, inter-relationships.
2. Report to Board for approval.
3. Once implemented, a Board Meeting would consist of committee reports.
4. A Committee would then conduct their respective functions as approved by the Board.
## Fresh Tree Deluxe Christmas Tree Stand

**The Ultimate Tree Stand at an Affordable Price**

- Fully Assembled
- 5 Gallon Capacity
- 21" Diameter Pan For Stability
- Heavy Gauge Steel For Durability
- 2 SIZES AVAILABLE
- 6" Center Ring for 7' Monterey Pines & 9' + Firs
- 7" Center Ring for 8' + Monterey Pines & 12' + Firs
- Optional Trunk Brace for the Very Tall & Heavy Trees

### Suggested Retail $39.95

**YOUR PRICE $20.00**

**Coral & Fleming, Inc.**

**“SINCE 1930” — 805-524-0622**

<table>
<thead>
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<th>Item</th>
<th>Qty.</th>
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<th>$</th>
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<tr>
<td>8506 7&quot; RING TREE STAND</td>
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<td>8500 TRUNK BRACE</td>
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<td>$7.50 ea</td>
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</table>

**Shipped Freight Collect**

Calif. Tax (6%)

**TOTAL**

**Make check payable to: Coral & Fleming, Inc. — P.O. Box 665, Fillmore, CA 93015**

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## Custom Christmas Tree Shearing

National Christmas Tree Trimmers provides growers with quality custom tree shearing.

Their procedures are proven and produce trees with a handsome, more appealing appearance. Experienced NCT trimmers first complete detail work at the tree top and then shear with the new SAJE Shear. The result is a sharper taper which makes the tree more appealing.

Prices are very competitive and references are available on request.

**Let the Craftsmen of National Christmas Tree Trimmers Prove Their Value to You**

For More Information Write or Call

Rick Anderson
P.O. Box 856, Fairview, Oregon 97024
Telephone: 503 665-1753
SAMPLE BALLOT
1986 Officers, 1986-88 Directors

OFFICERS

President:
______Barton Bennett — Baton Rouge, LA
President of Bennett and Peters, Inc; on Board since 1982,
grows trees personally and manages tree farm for his company,
member since 1978.

Vice-President:
______Harry May — Chunky, MS
Recruiting Office Manager, MS Air National Guard. Member
since 1979; on Board since 1982; Owns Lazy Acres Christmas
Tree farm with Shirley 1985 Annual Meeting Chairman.

DIRECTORS

Louisiana (Select 2)
______Clarke Gernon — New Orleans
Owner of Shady Pond Tree Farm, a member since 1980.

______Rudy Sparks — Patterson
Manager of two farms for Williams, Inc of New Orleans,
one in Louisiana and one in Mississippi.

______Kevin Steele — Angie, LA
Member since 1981, 3rd place winner in 1984, Owns Steele’s
Tree Plantation.

______Alton Sullivan — Denham Springs, LA
Member since 1981

Mississippi (Select 2)
______Jack Fowler — Vicksburg, MS
Member since 1980.

______Walt Hylander — Lorman, MS
Member since 1980. Owns Rosswood Plantation.

______Richard Miller — Biloxi, MS
Member since 1981. Owns Honey Green Acres farm.

______George Stone — Chatham, MS
Member since 1981. Owns Pappaw’s Tree Farm.
Give Your Christmas Trees The Best

BENEKE Rotary Knife TREE TRIMMER
Like A Magic Wand

For Quick, Efficient, Balanced Shearing

The Beneke has served and contributed to the progress of the Christmas Tree industry for 20 years. It has maintained a simple and economical approach to fast, efficient, and balanced shearing. It is now available in both gasoline and battery powered units.

Several Christmas tree growers in Mississippi and Louisiana are operating Beneke's provided by us. They are finding the Beneke highly maneuverable and easy to manage in shearing trees from smaller sizes to larger trees.

Leaflets, photographs and additional information or assistance in serving your needs will be gladly provided.

Wilbur H. McCartha
Distributor

Beneke Rotary Knife Tree Trimmer
611 ‘C’ Avenue
West Columbia, S.C. 29169
Phone 803-791-1287

Get into the FLOCKING BUSINESS
It pays!

Let FLOC-FLO introduce you to extra year-end profits you can count on!
Flocked tree customers accept no other type of Christmas Tree, so why not give them what they want?
Your entire tree-flocking profit center can pay for itself in one season!
Don't miss out on a very dependable market.
Call (312) 666-7000

FLOC-FLO
211 N. Carpenter • Chicago, IL 60607

3R'S
GREGORY D. REYNOLDS
6028 N. LANDERS
CHICAGO, ILL. 60646-5614
312/631-4250  631-0597
The “No Problem” Christmas Tree Stands

At Gunnard Company we think too much effort goes into selling a fresh Christmas tree to have it dry out and turn brown after a few days in a home. That’s why we invented the 4-Brace tree stand. The 4-Brace is designed to keep trees as fresh and green as possible. And if a tree’s life can be extended by two to four weeks it reflects on you. The 4-Brace accommodates any size tree up to six inches in diameter whether it’s straight or crooked and without removing any lower branches. The base is a galvanized steel pan holding over two gallons of water; eliminating constant checking. The Gunnard Company is the world’s largest manufacturer of commercial tree stands and makes the best home stand available.

#16 HOME STAND $12.40
Standard package of six.
(6lb) each
(63lb) 6 pk

#34 LARGE COMMERCIAL STAND $42.00
Standard package of two.
(19lb, 8oz) each
(39lb) 2 pk

#16P LARGE HOME STAND $19.00
Standard package of three.
(9lb) each
(26lb) 3 pk

“Master Distributor”
Louisiana-Mississippi
EDDY’S CHRISTMAS TREES
ROBERT N. EDDY, JR.
6813 Oahu Court
Bay St. Louis, MS 39520
Phone (601) 255-1857

Gunnard Company
8095 WEST 28TH STREET
LAKEVILLE, MINNESOTA 55044 (920) 461-2422
OFFICERS AND DIRECTORS
1985

OFFICERS

President: James J. King
26800 James King Road
Hammond, LA 70401
504-567-9670

Vice President: Barton Bennett
8313 O'Hare Court
Baton Rouge, LA 70806
504-927-3500

Executive Secretary: Robert C. Parker
Route 2, Box 706
Starkville, MS 39759
601-323-3896

National Director: Reggie Pulliam
8360 W. El Cajon Drive
Baton Rouge, LA 70815
504-925-2837

BOARD OF DIRECTORS

Louisiana
1983- Rudy Sparks
1985 P. O. Box 428
Patterson, LA 70392

Craig Collier
8542 Fordham Court
New Orleans, LA 70127

1984- Charles Elkins
1986 Route 1, Box 425
Rayville, LA 71269

J. D. Antley
Route 1, Box 265-B
West Monroe, LA 71291

1985- Norman E. Katz
1987 Route 3, Box 170
Franklinton, LA 70438

Bill Pippin
2105 Maywood Drive
Monroe, LA 71201

Mississippi
1983- Harry May
1985 Route 1, Box 100-B
Chunky, MS 39323

James Parker
Route 3, Box 667
Gulfport, MS 39503

1984- Fred Kohl
1986 647 E. Scenic Drive
Pass Christian, MS 39571

Wally Swedenhug
Route 4, Box 6
Columbus, MS 39701

1985- Tom M. Gould
1987 Box 828-A Lake Serene
Hattiesburg, MS 39401

Larry Seal
P. O. Box 135
Picayune, MS 39466

DIRECTORS BY PRESIDENTIAL APPOINTMENT

Dr. Alden Main
Extension Service/Knapp Hall
Louisiana State University
Baton Rouge, LA 70803
504-388-4087

Dr. Tony Hu
School of Forestry
Louisiana State University
Baton Rouge, LA 70803

Bob Daniels
Extension Forestry Department
Mississippi State University
Mississippi State, MS 39762
601-325-3150

Dr. Bill Elam
Department of Forestry
Mississippi State University
Mississippi State, MS 39762